



# Pricing



## NEW HIVE PACKAGE

*\$2,500 / HIVE FOR THE FIRST YEAR INCLUDES:*

- Handcrafted all-natural, stained wood hive, including brood boxes + honey supers, installed on your property
- Handcrafted wood hive stand
- Healthy colony of honey bees, installed into your hive
- Honey collection & bottling of your honey at the end of the season, in glassgallon jugs
- Full service certified professional care and maintenance, for the year

## ANNUAL COSTS, STARTING YEAR TWO

*\$1,950 / HIVE INCLUDES:*

- Replacement of bees / queen bee If needed
- Honey collection & bottling of your honey at the end of season, in glass gallon jugs
- Full service certified professional care and maintenance, for the year

## OPTIONS

- As an alternative to stain, solid color paint options can be discussed including yellow, green, blue or white.
- Viewing windows for brood boxes (+ \$250)



# Hive Examples



NATURAL STAIN FINISH



2 HIVE STAND



PAINTED HIVE + VIEWING WINDOWS



BLUE, GREEN, YELLOW PAINT COLORS

## CONTACT US

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## Our Process

### 1 - SCHEDULE AN ASSESSMENT

We'll come for a visit! Together, we'll walk your property and discuss the best options for you and your family, including the number of hives, hive placement and environmental conditions.

### 2 - PROPOSAL

Based on our conversation, we'll put together a proposal for you, including pricing and timeline.

### 3 - PREPARATION

With a signed proposal, we'll begin the construction of your hives, hive stand and honey luge. And the most exciting part - we'll order your bees!



### 4 - INSTALLATION

Shortly before the bees arrive in April, we'll book a date to come install your hive stand and hives. Once the bees arrive, we'll pick them up and schedule a time to come install them in their new home.

### 5 - MAINTENANCE & CARE

Throughout the season, we'll be visiting the care, feeding, and maintenance. We'll provide you with updates on how they're doing and can involve you and your family in the visits as much (or as little!) as you'd like.



### 6 - HONEY HARVEST

The seasonal collection of the honey typically occurs between July and late September. We'll come and collect the frames from your hives and bring them to our space in Cohasset for extraction and bottling.

The extraction process involves cutting up the individual wax frames and spinning out of the honey via a large centrifuge. The honey you will receive back is 100% from your hives; we do not aggregate or mix honey collections during the harvest.

### 7 - WINTER PREPARATION

In late Fall, we will visit the hives to help prepare them for the winter, ensuring that the colony is set up for the winter season ahead.

During the winter months, we'll visit once to do an infra-red scan, using a heat-sensing camera, that will allow us to determine the health of the colony. Bees don't hibernate, so determining if they are still active within the hive during the winter is an important factor in understanding overall hive health and survival rates for the season ahead.

### 8 - BEGIN AGAIN!

With the first year behind you, now is the time to determine if you would like to continue with the hives you've got, or potentially add some additional hives. Costs for annual maintenance, honey collection and overall care of existing hives goes down starting year two.

